

MAKE
THINGS
HAPPEN



NEDBANK

MAKING

GLOBAL MARKETS

HAPPEN

Where solutions come together

Our Global Markets team aims to be the solution provider and execution house of choice to all its valued clients and stakeholders. Our team of skilled specialists strives to provide a one-stop platform for multidisciplinary solutions that meet and surpass every client need. The team is committed to building and maintaining long-term relationships with all its clients.

The Global Markets offering includes:

- A **foreign exchange** business that provides the practical solutions and discerning advice our clients need to facilitate uncomplicated trading in the currency market.
- Dealing in **fixed-income, credit** and **commodity hedging products** with vanilla and client-tailored solutions through a full suite of interest rate, inflation-linked, commodity, credit and currency derivatives.
- A consolidated **equities** business that provides solutions, selective research, execution and innovation.

Target market

Our clients include local fund managers, asset managers, pension funds, life companies, other banks, proprietary investors, hedge funds, government, parastatals, municipalities, corporates, business banking clients and crossborder borrowers.

Foreign exchange

Foreign exchange is the conversion of one currency to another at an agreed exchange rate and on an agreed date. The abbreviation 'FX' or shortened form 'forex' is generally used instead of 'foreign exchange.'

Our Foreign Exchange team provides the practical solutions and discerning advice our clients need to provide uncomplicated trading in the currency market.

Our offering consists of the following:

- A full trading capability in most currencies and the ability to offer settlement in most African currencies. Nedbank is a pricemaker in South Africa's currency, the rand.
- Innovative strategies and efficient trade execution for any business and/or individuals.
- Trading through numerous online solutions such as NedTreasury, Bloomberg and 360T.
- A one-bank experience across 39 African countries through our alliance with Ecobank Transnational Incorporated, which offers:
 - country-specific, tailored banking solutions across Africa; and
 - trade and settlement capability in many African currencies.

Benefits

We are committed to shielding our clients from financial risks by creating customised hedging solutions. With a longstanding record of excellence, competitive rates and established relationships in all relevant sectors, Nedbank offers clients the solutions they need to effectively manage their risk.

Key products	<ul style="list-style-type: none">▪ Spot, same-day- and next-day-value foreign exchange contracts.▪ Forward exchange contracts (FECs).▪ Extension swaps.▪ Early-delivery swaps.▪ Long-dated forwards (FECs for maturities over one year).▪ Currency derivative solutions.▪ Currency futures.
Key services	<ul style="list-style-type: none">▪ Risk management advice and information on foreign exposures.▪ Provision of foreign exchange hedging solutions.▪ Distribution of market information:<ul style="list-style-type: none">– Daily, weekly and monthly publications.– Daily exchange rate SMSs.▪ Relationship management.▪ Regular contact in accordance with your requirements.▪ Provision of pertinent data and astute perspectives on the forex markets.▪ Monitoring of currency call levels.▪ 24-hour monitoring and execution of orders and stop-loss orders.▪ Immediate deal confirmation by email or fax.▪ Conventional direct dealing<ul style="list-style-type: none">– A facility for qualifying Nedbank clients through which they have direct access to the team of foreign exchange dealing specialists in the dealing room.▪ Non-client direct dealing<ul style="list-style-type: none">– Facilitates forex dealing for non-Nedbank clients.– Direct access to the team of foreign exchange dealing specialists in the dealing room.– FECs available up to 12 months, with 10% cash cover required.
Fixed-income, credit and commodity derivatives	<ul style="list-style-type: none">▪ Trading and structuring interest rate, inflation-linked, commodity, credit and currency derivatives.▪ Achieving a yield enhancement as well as mitigating underlying risks linked to interest rates, inflation, commodities, credit and currencies.
Equities	Equities is a full-service stockbroking firm and member of JSE Limited catering for research, sales and trading in cash equities and equity derivatives for both domestic and international fund managers.

Benefits

Services	Performing cash equity and index basket execution, and trading in: <ul style="list-style-type: none">▪ exchange-traded futures;▪ equity-linked notes;▪ exchange-traded notes;▪ exchange-traded funds;▪ contracts for difference;▪ index futures;▪ single-stock futures;▪ index and single-stock options;▪ bespoke basket options;▪ warrants; and▪ share instalments.
Prime broking services	Providing a comprehensive multi-asset-class electronic trading platform and advice on: <ul style="list-style-type: none">▪ pretrade functionality;▪ trade execution;▪ posttrade functionality infrastructure;▪ risk reporting and fund administration integration; and▪ dedicated agency trading resources.

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Making Global Markets Happen

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