



# NEDBANK SPECIALIST FRANCHISE UNIT

At Nedbank we adopt a client-centred philosophy of 'partnering with you to grow your franchise'. Our Specialist Franchise Unit is positioned as a partnership, providing you with a solutions-driven service to help your franchise business.

## LOCALISED DECISION-MAKING WITH NATIONAL SUPPORT

Your business is serviced by a dedicated regional team, supported by the Specialist Franchise Unit, which has a deeper understanding of the needs of the franchise market.

Your local business manager and team serve as the interface between you, Nedbank's extensive network of financial specialists and the Specialist Franchise Unit.

## SPECIALISED AND CUSTOMISED APPROACH

We devise and deliver customised solutions for the franchise market.

We have in-depth knowledge of the various sub-industry sectors.

## LENDING SOLUTIONS

Our financial packages are customised to the needs of each franchise, and include:

1

Overdrafts and other short-term working capital solutions.

2

Term financing (asset finance rental discounting).

3

Renewable-energy and efficiency finance.

4

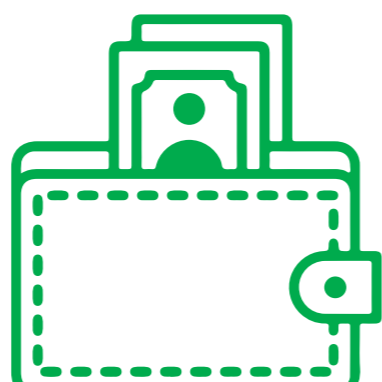
Commercial-property finance.

## TRANSACTIONAL SOLUTIONS

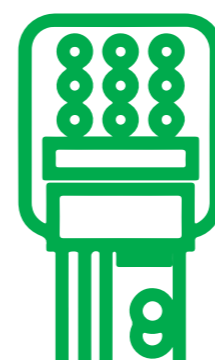
We can streamline processes and enhance financial management capabilities in the most cost-effective manner. Our transactional services include:



Internet banking with NetBank Business.



Cash-handling with Nedbank CashVault® and Nedbank Cash Online.



Card-acquiring services with NedLink.



Business credit cards.

## VALUE-ADDED SOLUTIONS

1

Market information and consumer analytics.

2

Business financial planning.

3

Personal financial planning.

4

Short-term insurance.

5

Insurance for fuel retailers.

6

Free financial management training.

7

Banking services for your employees with Workplace Banking.

## GET IN TOUCH

To find out how Nedbank's Specialist Franchise Unit can partner with you to grow your franchise speak to your account manager or send an email to [franchising@nedbank.co.za](mailto:franchising@nedbank.co.za).

see money differently

NEDBANK

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